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Janitorial Paper Products

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*Buying "green"
products can
actually save you
money*

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Can Buying Green Save you Green?

By Kevin Dougherty

Some companies are required to buy "green" products and others want to because it's the right thing to do. None of us want to pay more than we have to though.

How can you find green products that don't cost too much?

Unless you are a very large organization with lots of purchasing clout on these types of products, often your Janitorial Company will be your connection to the local paper suppliers. The sales-staff, at these paper houses, are well versed in which products are green and which will save you the most money. The various vendors educate the sales-staff at the paper houses in order to sell more of their product to the end user. The paper house sales-staff can be your frontline source of information.

How green do you have to be?

Though tissue paper and paper towels made from 100% post-consumer content would be the most environmentally responsible, the EPA's recycled content standard calls for a minimum 40% or more recovered fiber and 40-60% post-consumer content for commercial industrial paper towels.

How much will it cost to be green?

Price often comes down to how "green" the product is. Un-bleached paper towels will cost less than bleached paper because of the reduction in chemical cost during production. Paper production using recycled, post-consumer paper can cost less than using virgin pulp if there are less chemicals involved in the production. If post-consumer paper has to be de-inked before using, it will involve a lot of chemicals and more water than if the material is cardboard waste, agricultural waste, mill scrap, etc. Using the latter material requires less processing.

Are you ready to go green?

So at the end of the day, using group purchasing power, your janitorial company should be able to buy an environmentally friendly green product at less cost than what you can buy on your own.

- Please use the source links at the left to see how environmentally friendly your current products are compared to what is being proposed.
- Don't forget to recycle your company's paper products.

For more information, please visit us at <http://accordservices.net>